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## REFERENCES

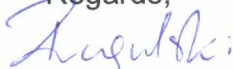
### To Whom it May Concerns

I would like to recommend Ms Emilia Latocha as a hardworking person who always fulfill the targets correct on time. I was working with Ms Latocha in elaboration and authoring the Preliminary Business Strategy For Municipal Company ZGK in Wieliczka, which we successfully finished in 2010.

We cooperated on the SWOT and SPACE Analysis preparing and defined Company Mission according to ASHRIDGE Model. We conceptualized ZGK future perspectives in BALANCED SCORE CARD perception and set up the strategy map after collaboration with Mayor and Governing Body of Wieliczka city.

Ms Emilia Latocha has excellent written and verbal communication skills, is extremely organized, can work independently and is able to follow through to ensure that the job gets done. She has ability to work press on time and she is good at handling stress situations, where one has to act quickly and calmly.

Regards,



Michał Regulski